

# Risk factors framework for information systems projects in public organizations – Insight from Poland

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**Abstract**—The aim of this study is to answer the question about risk factors for the information system (IS) projects in public organizations in Poland. These factors were identified based on a critical review of literature, practical collaboration, the case study and logical deduction. The paper continues as follows. Firstly, a relationship between risk factors and a project success is explained and risk factors presented in the literature are shown. Secondly, a methodology of examining risk factors for the IS project in public organizations is presented. Thirdly, the risk factors for the IS projects in public organizations in Poland are identified and the framework of risk factors presented in the literature is improved. In this framework the factors are classified into eleven groups, namely (1) top management support; (2) manage processes in organization; (3) involve end users; (4) manage information system development process; (5) make system requirement analysis; (6) plan the project; (7) manage, monitor and evaluate the project; (8) manage project team; (9) manage team experience; (10) manage team communication; and (11) public sector procedures and processes. This paper concludes with a presentation of the study's contribution and limitations, implications for the findings and the stream of future work.

## I. INTRODUCTION

THE information systems (IS) projects are always connected to substantial risk. A considerable number of IS projects still use more resources than planned, take longer to complete and provide less quality and functionality than expected [1], [2]. The questions are, what are risk factors for IS projects and how manage risk in IS projects? Among some most common risk factors for IS projects are: unrealistic goals, inaccurate estimation of necessary resources, badly defined requirements, poor presentation of a project status, and unmanaged risk [3], [4]. It has been identified that a poor risk management (RM) of IS projects often leads to failure in IS projects both in public and business organizations [5].

Although some managers claim that they manage risk in their projects, there is evidence that they do not manage it systematically [6]. This shows that public and business organizations should improve not only their ability to identify, but also manage the risk associated with projects [7].

The existing studies mostly examine risk factors for IS projects in business organizations [8]-[10]. There are only few studies concerning risk factors for IS projects in public organizations [11], [12]. This portrays the need for studying risk factors influencing the success of IS projects in public

organizations. Therefore, conducting research among Polish public organizations should contribute to greater understanding of risk factors for IS projects and should help fill the gap in the existing body of knowledge.

This article focuses on analyzing risk factors in IS projects in public organizations in Poland. Its aims are to: (1) indicate risk factors for IS projects in public organizations in Poland, and (2) define a risk factor framework for IS projects in public organizations.

The article is structured as follows. Section I is an introduction to the subject. Section II states the theoretical background of risk factors for IS projects. Section III describes a research methodology. Section IV presents the research findings on risk factors for two IS projects in Polish public organizations and the risk factors framework presented in the literature is enhanced. Section V provides the study's contributions and limitations, implications for the findings and the stream of future works.

## II. LITERATURE REVIEW

### A. IS Project Success and Its Risk Factors

Is there a relationship between risk factors and project success? This question has been considered relevant by people from both academic and practitioners' communities already for a long time, especially in the area of IS, where projects have a long history of failing [13]-[16]. What exactly is defined as risk? Risk is the occurrence of any event that has consequences for, or an impact on the success of an IS project [17]. Many authors define that all projects involve risk of some sort [18]. There is no project without a risk. Risk management (RM), therefore, is one of the main issues of a project. Its positive impact on planning, decision making, avoiding bad events, and giving a proper response to a risky situation is remarkable [19]. RM is both a science and an art for identifying the treats, assessing and controlling them by applying the most effective manner [20].

The success of IS projects is traditionally measured by time, budget and requirements criteria. Many researchers define a project success in terms of compliance with time limits, cost limits and meeting requirements [21]. The significant impact on projects success has RM [22]. It helps to identify and manage risk, and thereby prevent IS projects from getting off the track. RM involves identifying the potential risk, measuring, monitoring and controlling them

in an organization to meet its strategies and objectives, and leads to decrease the undesired effects in project life cycles.

There is a general consensus that effective planning and implementation of a RM methodology both positively affect the success rate of any project [23]-[26]. There are several methodologies of project RM that represent the course of actions required to manage risk during IS projects [27]. However, the main point is to identify the exact risk factors for IS projects [28]. We found only five papers published after 2010 defining risk factors. Characteristics of the publications are presented in Table I.

Based on the literature findings, there have been identified ten risk groups (RG). Namely, (1) top management support; (2) manage processes in organization; (3) involve end-users; (4) manage information system development process; (5) make business requirement analysis; (6) plan the project; (7) manage, monitor and evaluate the project; (8) manage project team; (9) manage team experience; (10) manage team communication. Each of risk groups is clearly defined by particular risk factors. The compilation of risk factors grouped into risk groups is presented in Table II.

### B. Risk Factors for IS Projects in Public Organizations

In the literature, researchers are conducting studies on identifying risk in public organizations. Patanakul [11] conducted research on large-scale IS projects in the public sector. There were defined the exact risk factors:

- system design and implementation;
- problems in requirement identification;
- project management and governance;
- problems in managing project risk;
- problems in project monitoring, control and managing changes;
- problems in project governance; and
- contract management.

Aritua, Smith and Bower [12] run research on risk factors in public sector in the UK. The research focused on public organizations' projects in general, not in the context of IS projects. According to them, rejecting the risk of a general nature, specific to certain sectors of the economy, the risk factors can be distinguished as follows:

- linking strategy and projects;

- difficulties in project delivery;
- skills shortage and resources;
- cash flow and funding problems;
- sustainability and environmental legislation;
- challenges of procurement;
- competition for contractors; and
- change in government policy.

Analyzing the above risk factors, it can be noticed, that some of them are the same as defined in the risk groups presented in Table II. However the risk, namely: contract management, challenges of procurement, and change in government policy are not included among the risk defined for business organizations.

### C. Risk Factors Framework for IS Projects

Risk usually comprises a lot of factors interacting with each other. Researchers have built several frameworks to classify the factors and present relations between them [34], such as the MIT90s framework of Morton [35], the project life-cycle framework of Markus and Tanis [36], the strategic-tactical framework of Holland and Light [37], and the process-control-information (PCI) framework of Bemelmans [38]. The literature presents, that the success of IS projects is dependent on the dynamics and interaction of the organizational and technical factors [39]-[40], [41]. The authors structure and classify the risk factors in the MIT90s framework which covers organizational as well as technical issues. The framework is simple and easily extendable and can, therefore, be used in different settings for multiple purposes [34]. For instance, the framework was applied for supply chain information systems critical success factors [34], [42].

The MIT90s framework contains the following dimensions [35]:

- Project strategy – project goals and how the organization fulfills these goals;
- Structure – process, functions, and structure of the project in organization;
- Individual and roles – the roles, skills, knowledge, social ties and attitudes of people;
- Management process - the management process that steers the implementation project; and

TABLE I.  
CHARACTERISTIC OF THE PUBLICATIONS

Publication	Research characteristics	Research result
S. Liu, L.Wang (2014)	survey, 26 respondents (IS managers)	identified 27 risk factors
S. Sundararajan, M. Bhasi, P. K. Vijayaraghavan (2014)	1 case study	identified 20 risk factors
C. Lopez, J.L. Salmeron (2012)	interview, 12 respondents (IS/IT projects experts); risk evaluation using IPA method	identified 46 risk factors
L.Jun, W. Qiuzhen, M. Qingguo (2011)	survey, 93 respondents; the influence between factors were measured	identified 7 risk factors
P.K. Dey, B.T. Clegg, D.J. Bennett (2010)	1 case study	identified 41 risk factors

TABLE II.  
RISK FACTORS FOR IS PROJECTS

Group of risk	Risk factor	Source
RG1 Top management support	R01 Lack of top management commitment to the project	[29] [30] [32]
	R02 Top managers make important IT decisions without consulting the others	[29] [32]
	R03 Unrealistic projects outcomes	[30][33]
	R04 Excessive project size	[29] [31]
	R05 Change in ownership or senior management during the process of development	[30]
	R06 Time too short/too long	[29]
	R07 Unrealistic schedule	[29]
RG 2 Manage processes in organization	R08 Resources shifted away from the project because of changes in organizational priorities	[29] [30]
	R09 Major effect of project implementation on organizational structure	[30] [33]
	R10 Mismatch between organization culture and required business process changes needed for new system	[30]
	R11 Changes in organizational priorities	[29]
RG 3 Involve end-users	R12 Continuous changes in the organizational environment	[29]
	R13 Lack of user participation	[29] [30] [31] [32] [33]
	R14 Users resistant to change	[29] [30] [32]
	R15 Target users are unfamiliar with the technology and require additional training	[29] [30] [31]
	R16 Users with negative attitudes toward the project	[30] [32]
	R17 User is not committed to the project	[29] [30]
	R18 Users constantly request further changes	[29]
RG 4 Manage information system development process	R19 Conflicts between users departments	[29]
	R20 High level of technical complexity	[29] [30] [31] [32]
	R21 Immature technology	[29] [30] [32] [33]
	R22 New technology and use of technology that had not been used in prior projects	[29] [30] [32]
	R23 Lack of effective development methodology	[30] [32] [33]
	R24 Large number of links to other system required	[29] [30]
	R25 Inadequate system documentation; incomplete or non-existent	[29] [32] [33]
RG 5 Make system requirement analysis	R26 Lack of proper tests	[29] [32]
	R27 Lack of integration between systems	[29] [32]
	R28 Continually changing scope and system requirements	[29] [30] [32]
	R29 Unclear or incomplete system requirements	[29] [30] [33]
	R30 System requirements not adequately identified	[29] [30] [32]
	R31 Conflicting system requirements	[30]
RG 6 Plan the project	R32 Failure to manage end-user expectations	[29]
	R33 Lack of frozen requirements	[29]
	R34 Poor project planning	[29] [30] [31] [32]
RG 7 Manage, monitor and evaluate the project	R35 Inadequate estimation of required resources	[30] [32] [33]
	R36 Critical activities are not identified	[29]
	R37 Project progress not monitored closely enough	[29] [30] [31] [32] [33]
	R38 Lack of an effective project management methodology	[29] [30] [32] [33]
	R39 Ineffective communication	[29] [30] [32] [33]
RG 8 Manage project team	R40 Inexperienced project manager	[29] [30]
	R41 Project manager lacks required skills	[29]
	R42 Lack of knowledge management	[33]
	R43 Frequent turnover within the development team	[29] [30] [32] [33]
RG 9 Manage team experience	R44 Team members are unmotivated	[29] [32] [33]
	R45 Inadequate composition of project team	[29] [32]
	R46 Improper definition of roles and responsibilities	[29] [33]
RG 10 Manage team communication	R47 Team members lack of specialized skills required by the project	[29] [30] [31] [32]
	R48 Inadequately trained development team members	[30] [32]
RG 10 Manage team communication	R49 Team members are unfamiliar with the technology	[29]
	R50 Conflict and no cooperation between the team members	[29]
	R51 Team member are in many localizations	[33]
	R52 Inadequate team size	[33]

- Technology – the information system being implemented.

The MIT90s framework indicates that the success of IS projects depends on the interaction of the organizational and technical system. The framework (Fig. 1) provides opportunities for better understanding of dependency among risk factors. Firstly, risk factors can be grouped into five dimensions of the MIT90s framework which is easy to present from a management perspective. Secondly, the

framework of risk factors also provides an understanding of the dynamics and cause-effect relationships of a complex IS projects. The arrows in Fig. 1 indicate that changes in one of the five interacting dimensions are influencing the other. The risk identified in one dimension will cause the higher probability of risk in the other dimension. For example, RG6 Plan the project – the factor R34 Poor project planning, will influence RG8 Manage project team, R45 Inadequate composition of project team. Poorly planned project

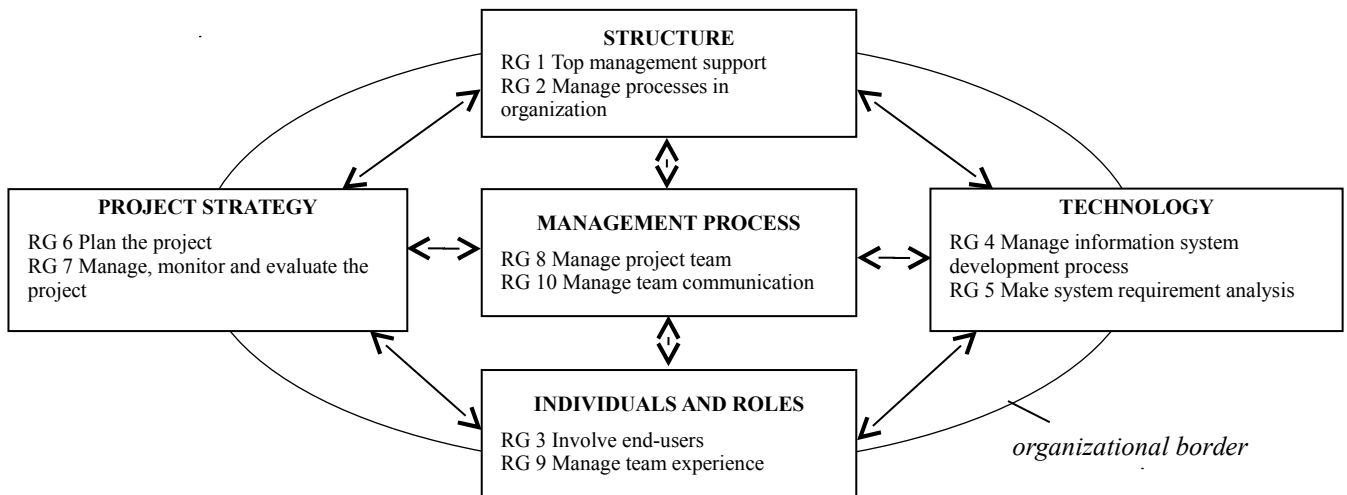


Fig.1. Risk factors framework for IS projects based on Scott Morton [35]

generates risk of underestimation or overestimation of resources.

### III. RESEARCH METHODOLOGY

The goal of this research was to analyze risk factors for IS projects, described in the literature, in the context of public organizations and identify the most critical ones. The following research questions were posed:

1. What are the risk factors for IS projects?
2. What are the risk factors for IS projects in public organizations?
3. Is there any significant influence between risk factors?

Research methods included a critical review of literature, the case study, practical collaboration and logical deduction. The following steps were taken.

The first step. The empirical evidence was searched aimed at peer-reviewed journal publications from 2010 to 2015. The process was supported by the use of electronic tools for the search and selection of publications. The search included journals indexed in bibliographic databases, i.e. Ebsco, ProQuest, Science Direct. The search was conducted using a relevant set of keywords and phrases such as “software project” or “information technology project” and “risk management” or “risk factors”, and “project success” included in paper abstracts in all possible permutations and combinations (taking into consideration the logical AND, and OR as appropriate). A search was done on the appearance of any combination of these terms, with a result of 933 hits. All hits of 4 pages or less were excluded and narrowed to reviewed academic journals in English. Then, a second selection was made by evaluating the abstracts of the publications selected in the first round of selection. This second round, it was necessary to make sure that the publications included all three topics: software/IT project, project success, and project risk management. The search process resulted in a total of 13 journal publications, published between 2010 and 2015.

The second step. Risk factors for IS projects were improved on the basis of practical collaboration the authors with IT companies that develop IS systems for business and public organizations.

The third step. After careful evaluation of the literature findings, practical collaboration and logical deduction, risk factors for IS projects were further refined, classified and presented based on MIT90s framework. In the framework, the risk factors were considered in five groups as (1) project strategy, (2) structure, (3) individual and roles, (4) management process, and (5) technology.

The fourth step. Using the case studies approach, the risk factors for IS projects in public organizations in Poland were defined. Moreover, semi-structured interviews with end-users and project team members were conducted as well as shareable documentations related to IS projects management were analyzed during the study. Data was obtained from documents and records such as statement of work, project plan, risk management plan, minutes of meetings, review meetings, reports, project overview presentations and project closure reports. This study was conducted in 2010 and 2013. It concerned IS projects in two Polish public organizations. The IS projects included development and implementation of integrated IS.

The fifth step. The risk factors included in MIT90s framework were evaluated and further developed. The framework was supplemented by additional risk factors defined for RM of IS projects in the public organization.

### IV. RESEARCH FINDINGS

#### A. Case Studies of IS Projects in Public Organizations

Public organizations in Poland, due to territorial scope of their operations are divided into public organizations at the state level, embracing the whole Poland, and public organizations at the local levels, district or county. The described case studies of IS projects refer to the state level, where project management took place and the local levels, where IS was implemented.

Two similar projects, one successful and one not, will be used to present the application of risk factors in IS projects [43]. Information about a project was gathered by participation in those projects and conducting series of semi-structured interviews. Data was obtained from documents and records such as statement of work, project plan, risk management plan, minutes of meetings, review meetings, reports, project overview presentations and project closure reports.

Table III shows that those two projects were similar in terms of scope and size. As a result, the outcomes of the projects were different. Project A ended only as a partial success. Finally, IS was implemented but it was not fully used by the end-users after 12 months. The completion of Project A was also significantly delayed. Project B was fully successful. IS was implemented and it is fully used by its end-users.

Project A was carried by a public organization at the state level. The aim of the project was to improve and automate government processes and to implement an integrated information system, i.e. an ERP system in sixteen public organizations at the local levels. The ERP system used to this point of time was out of date. The results of change were to centralize management of the organizational structure of all sixteen public organizations and automation of supporting government processes for finance and accounting, human resources management, payroll management, inventory management, and fixed assets management. The expected benefits of the project were to eliminate unnecessary documentation, systemize document circulation, ensure a smooth flow of information, and make information accessible (which is relevant, timely to appropriate users and in an appropriate form). A specifically set up project team of the central public organization was responsible for the implementation of the ERP system. The project team was composed of people from the departments of the central public organization, such as: accounting, human resources, payroll, fixed assets, and inventory management, and from the IT department. Moreover, the project team was supported by the members of IT company,

especially business analysts, systems analysts, and project team leaders.

Project A was managed using PRINCE2 methodology, however only few documents were created. There was created a risk procedure, however the risk was never escalated to steering committee. The risk registry was fulfilled at the beginning of the project, but was not updated during the project. The project team was not properly instructed about necessity of risk reporting. The basic risk management approach was missing. The risk was not properly managed. Often the risk was not identified but happened as an issue.

Project B was also carried out by a public organization. The aim of the project was to implement IS for supporting processes of service provision for citizens. As a result of the project the following types of IS were implemented: integration platform, business intelligence, enterprise portal, web based information portal and mobile terminal software. The project was undertaken as a consequence of the diagnosed problems arising from the lack of IT system integration. The lack of integration made it impossible to have quick access to information indispensable for effective functioning and monitoring of operations of public organizations and caused an ineffective flow of information between the public organizations and the cooperating institutions. The lack of system cooperation compounded the difficulties in monitoring funds allocation and expenditure, and the difficulties in monitoring the use of funds by individual public organizations.

Project B was managed using PRINCE2 methodology, where all necessary documents essential for effective project management were created. The project team was formally established. Particular people were permanently assigned to particular parts of the project. Their scope of responsibilities was explicitly defined. The project team consisted of an IT specialist group and a government group made up of specialists who were the main users of the system. Risk management was conducted concurrent with the project implementation. The end-users participated in a series of conferences, where a clearly defined project goal and

TABLE III.  
PROJECT A AND PROJECT B – COMPARISON OF BASIC VARIABLES

Features	Project A	Project B
Project type	Information system	Information system
Sector	Public organizations	Public organizations
Initial schedule	12 months	18 months
Budget	Realistic	Realistic
Success criteria	On time, within budget, successful installation of ERP system	On time, within budget, successful installation of web-based information system
IS software	Custom made	Custom made
Customers	Public organization employees	General public, Public organizations employees
No of end users	400	35 000
Project management methodology	PRINCE2 (only few basic documents were created)	PRINCE2 (full documentation needed were created)
Risk management	No (no risk registry provided)	Yes (risk registry provided)
Project result after 12 months	Software was made but not fully used after 12 months	Software was made and fully used after 12 months

successively accomplished tasks were presented. Moreover, they actively participated in analysis meetings where they defined the system requirements. The project had a coherently worked-out schedule that also included a business team meeting schedule. The business team was kept informed about the project progress and participated in the final IS testing.

#### *B. Risk Management of IS Projects in Public Organizations*

In project A, the risk was not identified and managed. Whereas, RM was applied to project B in a methodologically correct manner.

Based on the examination of the case studies, the authors can draw the same observations (Table IV). Obviously, it can be stated that in case of project A, 27 risk factors did not occur, although 25 risk factors occurred and they were not managed. The lack of RM could have contributed to the failure of the IS project. Finally, IS was created and implemented with a significant delay. In case of project B, 38 risk factors did not occur, and 14 risk factors occurred and they were managed. Project B was completed on the schedule. It can be assumed that RM played a significant role in the IS project success.

However, there were several other risk factors which were not included in the risk factors framework for business organizations (Fig. 1). They were:

- changing government processes during project implementation;
- changing and inconsistent legal regulatory framework;
- challenges of procurement procedure;
- financial capability of project contractor; and
- managing contract.

**Changing government processes during project implementation.** Changes in government processes during the project always generate the need to change the IS requirements. The changes of IS requirements are one of the

most frequent reasons of IS project failures. The change of requirements influences the scope of the project and its functionalities and can extend the project duration.

**Changing and inconsistent legal regulatory framework.** Changes to the rule of law which take place during the project can affect and often affect IS requirements. As it was mentioned above, the change to the requirements influence the scope of the project and its functionality and can extend the project duration. Unfortunately, the changes to Polish legal system are frequent. It is partially connected with the fact that recently the Polish economy has gone through the transition from a central planned economy to a market economy and it had to adjust and is still adjusting the legal system to the market economy.

**Challenges of procurement procedure.** There are several factors which must be met in a procurement procedure. One criterion of offer evaluation must be a price. Other criteria may be freely chosen depending on the object of the contract, e.g. quality, technical merit, functionality, usability. Typically, a tender is chosen using the price criterion. In Poland, the cheapest offer is often chosen. As a result the ratio of price to quality is not always maintained.

**Financial capability of project contractor.** The payment for the contractor for the works done within the IS project framework takes place after the final IS technical acceptance. In practice it may take from few to several months. During this time the contractor has to cover the running costs from own resources. This creates the risk of losing financial liquidity if the contractor does not have appropriate financial backing.

**Managing contract.** An effectively managed contract can impact on a timely completion of IS project. However, it is extremely difficult to predict all conditions that may occur during the contract realization process. There is a need for long term planning and considering, e.g. identifying all current and future systems that must be integrated. There is a high risk that some minor requirements might be omitted in the contract. The contract cannot be significantly changed

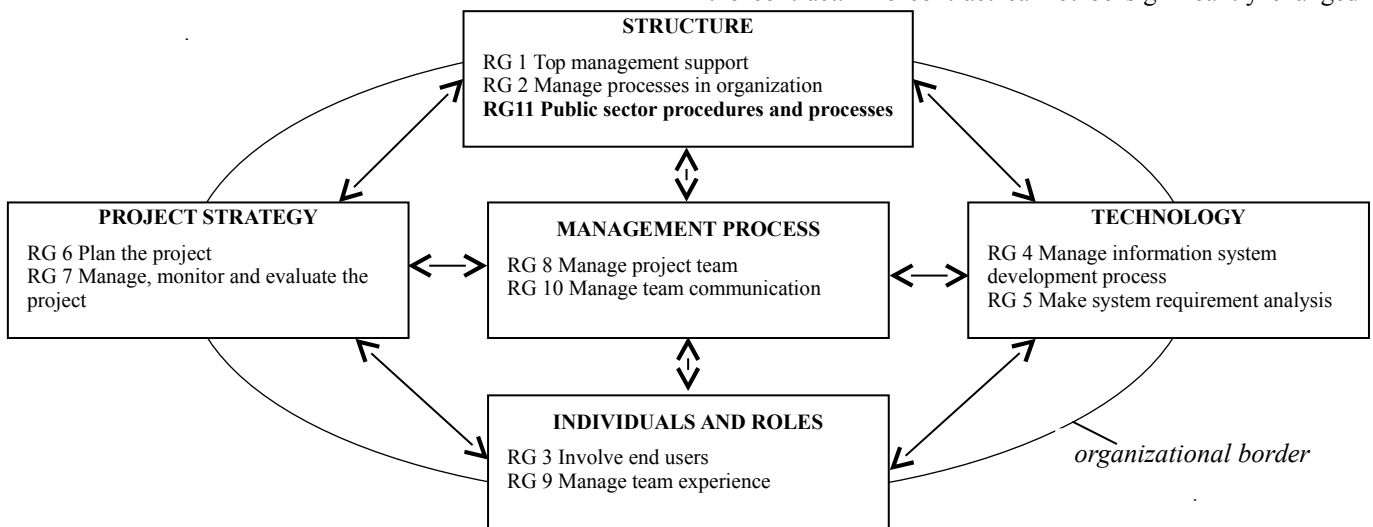


Fig. 2. Risk factors framework for IS projects in public organizations

during the project, as it is one of the procurement procedures.

### C. Risk Factors Framework for IS Projects in Public Organizations

The above identified risk factors for IS projects in public organizations are creating the new risk factors group: public sector procedures and processes. This group is included in the risk factors framework proposed by Morton and presented in Fig. 1. The new group of risk factors was classified into the framework dimension named Structure. The factors are the part of this dimension, because they are related to processes and functions of IS projects in public organizations. Furthermore, they influence project strategy, management process and technology. The enhanced risk factors framework for IS projects in public organizations is presented in Fig. 2.

As mentioned above, public sector procedures and processes have an impact on project strategy. Especially, they affect project planning which has to account for such identified risk factors as a procurement procedure, changing government processes and financial capability of project contractor. Public sector procedures and processes also influence managing, monitoring and evaluating IS project as they are more complex and have to account for additional identified risk factors. Public sector procedures and processes have an impact on management process. Managing contracts, in particular, requires from managers specialist experience and the knowledge of the rule of law.

Public sector procedures and processes also influence technology. Changes to the requirements caused by changing government processes or a legal regulatory framework must be reflected in IS projects, especially in IS functionality. Moreover, these changes often result in delays in the IS project implementation. The potential changes to the IS project lead time are limited by the procurement procedure.

In conclusion, public organizations must take into account more risk factors in the risk management of IS projects than business organizations. Fig. 2 presents the framework of risk factors for IS projects in public organizations.

## V. CONCLUSION

Identifying and understanding risk factors is crucial for the success of IS projects in public organizations. The paper enhances the framework of risk factors identified in the literature and proposes a comprehensive risk factors framework for IS projects in public organizations.

This study contributes to the research on risk factors for IS projects in two ways. Firstly, the risk factors for IS projects in business organization are analyzed and presented. Secondly, the unique risk factors for IS projects in public organizations are identified based on the case studies approach. In summary, there are eleven groups of risk factors for IS projects in public organizations, namely (1) top management support; (2) manage processes in organization; (3) involve end users; (4) manage information system development process; (5) make system requirement

analysis; (6) plan the project; (7) manage, monitor and evaluate the project; (8) manage project team; (9) manage team experience; (10) manage team communication (11) public sector procedures and processes. Moreover, the proposed risk factors framework for public organization is based on MIT90s framework. The framework indicates that risk factors are not standing alone, but they influence each other.

In this research, public organizations could find knowledge related to the risk factors impacting on successful IS projects. Especially, this research can be useful for the Central and Eastern European countries. This is because the countries are similar. Their similarity concerns their analogous geopolitical situation, their joint history, traditions, culture, and values. In addition, the similarity reflects in building democratic state structures and a free-market economy, participating in the European integration process, the levels of information systems implementation in public organizations. Moreover, they have to resolve the same problems and overcome the same political, economic, social, technological obstacles in their transition from traditional public organizations to organizations based on information systems.

As with many other studies, this study has its limitations. The main is that, it is only based on two case studies in Poland. Caution should be taken when generalizing our findings. The issues of risk factors for IS projects in public organizations, therefore, should be explored in greater depth. There is a need to examine other case studies, and verify and enhance the risk factors framework. This will be considered as a future work.

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TABLE IV  
RISK FACTORS EVALUATION FOR PROJECT A AND PROJECT B

	Risk factor	Project A	Project B
R01	Lack of top management commitment to the project	occurred, not identified, not managed	not occurred
R02	Resources shifted away from the project because of changes in organizational priorities	not occurred	not occurred
R03	Major effect of project implementation on organizational structure	not occurred	not occurred
R04	Top managers make important IT decisions without consulting the others	occurred, not identified, not managed	not occurred
R05	Unrealistic projects outcomes	not occurred	not occurred
R06	Change in ownership or senior management during the process of development	not occurred	not occurred
R07	Excessive project size	not occurred	not occurred
R08	Mismatch between organization culture and required business process changes needed for new system	not occurred	not occurred
R09	Changes in organizational priorities	not occurred	not occurred
R10	Continuous changes in the organizational environment	not occurred	not occurred
R11	Time too short/too long	occurred, not identified, not managed	occurred, identified, managed
R12	Unrealistic schedule	occurred, identified, not managed	occurred, identified, managed
R13	Lack of user participation	occurred, identified, not managed	not occurred
R14	Users resistant to change	occurred, identified, not managed	occurred, identified, managed
R15	Target users are unfamiliar with the technology and require additional training	occurred, identified, not managed	occurred, identified, managed
R16	Users with negative attitudes toward the project	occurred, not identified, not managed	not occurred
R17	User is not committed to the project	occurred, identified, not managed	not occurred
R18	Users constantly request further changes	occurred, identified, not managed	occurred, identified, managed
R19	Conflicts between users departments	occurred, identified, not managed	occurred, identified, managed
R20	High level of technical complexity	not occurred	occurred, identified, managed
R21	Immature technology	not occurred	not occurred
R22	New technology and use of technology that had not been used in prior projects	not occurred	not occurred
R23	Lack of effective development methodology	not occurred	not occurred
R24	Large number of links to other system required	occurred, identified, managed	occurred, identified, managed
R25	Inadequate system documentation; incomplete or non-existent.	not occurred	not occurred
R26	Lack of proper tests	not occurred	not occurred
R27	Lack of integration between systems	occurred, identified, managed	occurred, identified, managed
R28	Continually changing scope and system requirements	occurred, identified, not managed	occurred, identified, not managed
R29	Unclear or incomplete system requirements	occurred, identified, not managed	not occurred
R30	System requirements not adequately identified	occurred, identified, not managed	not occurred
R31	Conflicting system requirements	not occurred	not occurred
R32	Failure to manage end-user expectations	occurred, identified, managed	occurred, identified, managed
R33	Lack of frozen requirements	not occurred	not occurred
R34	Poor project planning	occurred, not identified, not managed	not occurred
R35	Project progress not monitored closely enough	occurred, not identified, not managed	not occurred
R36	Lack of an effective project management methodology	occurred, not identified, not managed	not occurred
R37	Ineffective communication	not occurred	occurred, identified, managed
R38	Inadequate estimation of required resources	not occurred	not occurred
R39	Inexperienced project manager	not occurred	not occurred
R40	Project manager lacks required skills	not occurred	not occurred
R41	Critical activities are not identified	occurred, not identified, not managed	not occurred
R42	Lack of knowledge management	not occurred	not occurred
R43	Frequent turnover within the development team	not occurred	not occurred
R44	Team members lack of specialized skills required by the project	occurred, identified, not managed	occurred, identified, managed
R45	Inadequately trained development team members	not occurred	not occurred
R46	Team members are unmotivated	occurred, identified, not managed	not occurred
R47	Inadequate composition of project team	not occurred	not occurred
R48	Team members are unfamiliar with the technology	occurred, not identified, not managed	not occurred
R49	Conflict and no cooperation between the team members	occurred, not identified, not managed	occurred, identified, managed
R50	Improper definition of roles and responsibilities	not occurred	not occurred
R51	Team member are in many localizations	not occurred	not occurred
R52	Inadequate team size	not occurred	not occurred

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