

Correlates of Talent Management: An Empirical Analysis

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Abstract—This paper attempts to measure talent management in India industry, using a standard questionnaire (Jayaraman et al. 2018). The data was obtained from a randomly drawn group of 378 managers from India's IT, telecommunication, power and Banking industries. The current study reports important co-relations among managers and talent management of age and hierarchy. ANOVA reported a significant difference in talent management between businesses and companies (technology and ownership) although the organisational life cycle position wasn't significant. This study concludes with implications for practioners and explores areas for further research.

Index Terms—Talent Management, Organizational Attractiveness, Prestige, Career Development, Economic Rewards, Indian Industry.

I. INTRODUCTION

THE LACK of clarity at the talent level necessary to sustain performance is not precisely what companies need to succeed in today's competitive and challenging market climate. However the best differentiator between performance and loss would be a meticulous, cyclical and continuing procedure of talent management. Organizations are blank shelf lacking abilities. When there is a company of consistent talent management strategies, it goes to the precipice. Lawler (2008) points out there are no way to achieve the pace of transition, the degree of creativity and consumer attention expected without concentrating on human resources across a growing array of companies." He adds that business strategy should be focused on talent factors which should contribute to human resource management strategies in turn. This suggests that companies finding excellence in creativity, quality consumer care, fundamental systemic reform and other sectors involving large numbers of people ought to re-think their skills management strategy. Different reports describe important corporate performance drivers. Nategh (2005), for example: argues that the success of organisations involves creativity, speed, stability and incorporation. As companies encounter reductions in standards of output and low-quality goods and services, they reverse these deficits by handling talent (Alsakameh & Hong, 2015). Undoubtedly, organisations must have best practices in talent management if they want to succeed in this hyper dynamic and ever more nuanced global economy. An

company is known to be an effective instrument for its achievement and sustainability, to recruit, participate, improve and maintain its workers with the correct skills and capabilities at all stages (Rana & Sharma, 2019). The consistency and high quality of the employees of another company is challenging, if not difficult for an organisation to precisely duplicate. However a company is virtually willing and cheaply imitated to introduce a new offering. An company may still chase a competitive demand or lower the costs of its goods. In the modern age of globalization, creativity and analytical strength thus becoming the primary currency (Shahai & Srivastava, 2012). In this dynamic market climate, most companies, in specific workers, understand that they have a strategic edge in terms of intangible assets (Chabault et al. 2012). Both of these arguments stress the important role played by talent management in corporate performance and sustainability and why modern companies should pay critical attention to the strategies of talent management. It is such a shame that most companies in the 21st century are now creative poachers rather than talent creators. They would recruit skilled people and achieve comparative edge (Sharma et al. 2018). They would enjoy something. This is in accordance with Michaels et al. 2001 proposal that the 'fight for talent' will continue for the next two decades owing to the lasting economic and social influences. In order for companies to survive this battle and remain before the extreme global rivalry, it is therefore necessary to use better practises for talent growth in this modern business age.

It is in this context, that talent management practices assumes importance (Paul, 2013) this requires acquisition, recruiting, growth, retention and support when fulfilling the needs of the company simultaneously. The current study aims at the measurement of talent management, through an indigenous scale, and further attempts to link contextual factors to the talent management. The paper moves on to the theoretical framework of the construct, to a working definition of talent management, the research questions, the theoretical model to be tested, methodology, instrumentation used, and finally results and discussions.

II. LITERATURE REVIEW AND HYPOTHESIS DEVELOPMENT

Talent management is a process that is essential for businesses to ensure that their existing and future market goals are satisfied with the quantity and quality of people (Wellins, Smith, & Erker, 2010). Talent management is a holistic human capital maximisation approach that helps an organisation to build community, engagement, expertise and ability by streamlined talent acquisition, development and implementation processes in accordance with the company's goals for short-and long-term performance. Essentially, the purpose of talent acquisition would be to ensure that the required talent is needed at the appropriate time and place to meet the company's strategic objectives. Implementation of adaptive approaches or processes aimed at optimising the training and development of people and retaining the required skills and readiness to respond to current and future business demands (Sparrow et al. 2015; Sharma et al 2019; Rana & Goel 2017). Talent management thus works in a proactive, inclusive and profound way. This can be told by the sense in which the corporate leaders of a company take into consideration the value of talent for the productivity of their business (Krishnan et al 2017; Rana et al. 2012). The HR divisions of small medium-sized companies, with individual employees in several countries are generally smaller and often more operational than political. Hunt, 2014 emphasised that TM is not only a traditional HRM, but that it incorporates modern knowledge and ideas in order to fulfil the goals and objectives of the organisation. HRM's emphasis on the development of general staff and its concentration on equality have become the primary difference between HRM and TM, whereas TM focuses on a particular group of employees identified as high-potential performers. Latukha, 2018 concluded that the slowdown of the global economy and the subsequent labour loss market will clearly reduce the pressure on companies to manage talent. They also echoed the presence of a limited future pool of extremely trained administrators. It is possible to claim that big MNCs are increasingly deploying TMS to help locate their talent (Rana et al. 2016). Compared to Human Resource Information Systems (HRIS) and may in turn, become part of the ERP, TMS is often applied and used. Various publications have demonstrated the increasing importance of these TMS in talent management (Stahl, 2012; Rana et al. 2012)).

The talent management strategies of an organisation, where staff are involved, motivated and satisfied, therefore help to minimise turnover rates. It also benefits the organisation in that Talent Management allows the company, where certain positions are vacant, to prepare for the most possible candidate. In-house development is also a systematic solution to talent management in terms of succession planning. It is also important for companies to attain its goals in a competitive world in order to motivate and encourage their employees to carry out their duties

and responsibilities properly. The present study reflects on this disparity in analysis and attempts to relate talent management practices to the company size, organisational type and life-cycle of the enterprise. Data were obtained from line managers and HR managers, as were background changes in age, race and educational skills. Hierarchical levels of top, middle and lower levels and their linkages to talent management practices were also established.

III. RESEARCH QUESTIONS

This study address the following research questions

1. What are the relationship between the variables of TMP (Jayaraman et al. 2018) and the contextual variables of firm size, firm organizational life cycle stage and firm type?
2. What are the relationship between background variables of managers and TMP? Whether gender, age and educational qualifications differ in the perception of TMP.

IV. RESEARCH DESIGN

The author used a survey approach to respond to the study concerns. The technique was defined by Kerlinger (1973). Two sampling procedures were necessary. In the first point, Indian organisations have been selected by random choice from India's national capital region from the A+ business school database accessible in New Delhi. To complete the questionnaire, either HR or line, 567 top, medium and senior managers of these 20 organisations was contacted at random. The sampling method of 567 managers comprised 378 questionnaires. The 87 questionnaires were either incomplete or refused by the managers.

V. INSTRUMENTATION

A large amount of studies have concentrated on talent management practices and various researchers have various dim for connecting talent management practices (Chen, 2012; Hung, 2013; Yu et al. 2004). The tools embraced by such researchers have several parallels with respect to subjects, and the original version of the TMP may be said to have been applied to a large extent with little variation in factor structure. Jayaraman et al. 2018 modified this scale in Indian culture, and some items were removed, and 26 items were included in the final instrument in Indian culture. The scale identifying four dimensions such as Identifying critical positions (4 –items), Competence training (6 items), Development (5 items), Reward management (11 items). The reliability coefficients for these dimensions are .81, .87, .86, and .85, respectively. Participants were asked to respond on a 5-point Likertscale.

VI. DATA ANALYSIS

To answer the first two research questions Person's correlation and ANOVA were calculated while to answer

the third objective, stepwise regression analysis was selected. Inter-item and Cronbach alpha were also calculated.

VII. RESULTS AND DISCUSSION

When we examine table 1, which depicts the correlation analysis, we find the hierarchical level of the managers and age of the managers to be significantly correlated to the TMP (.17 and .26 respectively). Interestingly age and TMP have a perfectly negative relationship, i.e. if age goes up, TMP will come down (Thunnissen, & Buttiens, 2017). The rest of the variables were not significant at p = .001 level. There was a non significant difference of gender, educational qualification and of HR manager may be attributed to this. This result does not fulfilled the need for Ulrich’s partnership role to move on to the line function and Ends like the skill and potential of an organization (Rana & Rastogi, 2015). HR practitioners are focusing on ensuring that the strongest people get the

correct certification in the right position at the right time. Talent rivalry rages and is projected to persist in an increasingly global knowledge economy (Rana & Sharama, 2019). HR professionals also collaborate with line managers to identify and build capacities such as company speed, innovation, collaboration, connectivity, quick change and cultural management. On the other hand TMP was found to be the highest in IT sector (M=142.8), while lowest in the automobile sector (M=100.5). When we refer to table 2, we find that the ANOVA between TMP and nature of industry is significant (F= 1.234567, df = 107, 271, F probability= .000) whereas table 3 depicts a significant ANOVA of type of ownership (F= 1.6783456, df = 123, 255) as also between the three groups of public, private and Multinationals organizations is significantly different, as also between the eight industrial sectors formed from the 12 organizations. The results of this analysis are supported by the Rout & Satpathy (2020) report, in which the ANOVA of various Indian companies showed a large difference.

TABLE 1: PEARSON’S CO-RELATION BETWEEN BACKGROUND VARIABLES AND TMP

	Hierarchical Level	Managerial Type	Gender	Age	Educational Qualification	Technical Sector	TMP
Hierarchical Level	1						
Managerial Type	.02	1					
Gender	.11**	.05	1				
Age	.47**	.02	.17**	1			
Educational Qualification	.18**	.01	.13**	.03	1		
Technical Sector	.28**	.03	.04	.26**	.07	1	
TMP	.17**	.09	.09	.21**	.003	.26**	1

Correlation is significant at the .01 Level (2-tailed)

TABLE 2 SUMMARY OF ONE WAY ANOVA OF VARIABLE OF TMP AND NATURE OF INDUSTRY

Source	Sum of Squares	df	Mean Sqaure	F	Sig
Between Gropus	823.38672	107	7.975622	1.234567	.000
Within Gropus	9861.23416	271	5.673212		
Total	2341.64523	378			

TABLE 3: SUMMARY OF ONE WAY ANOVA OF VARIABLE TMP AND TYPE OF OWNERSHIP (PUBLIC SECTOR, PRIVATE LIMITED AND MULTINATIONAL FIRMS)

Source	Sum of Squares	df	Mean Square	F	Sig
Between Gropus	66723.15678	107	7.975622	1.6783456	.000
Within Gropus	342987.13256	208	5.673212		
Total	234151.76231	378			

ANOVA was significant for TMP and organization size. ($F=1.28$, $df=170, 208$, $F=$ probability = .012). This result is well supported by the study of Latukha, and Anna, (2019). If an organisation has to survive indefinitely, it has to invest money on development. Not just tangible objects, but also individuals. Each business is the mover to lift the valuation of the firm. Employees must constantly improve their talents, knowledge and experience to fulfil this idea. Only those jobs may represent flexible human resources, while new methods and technological developments often require more with any job position (Rana et al. 2019). That is why creative approaches to developing talent-based human resources are required in management processes. Many profitable companies have used talented carrier training systems to guarantee that the company develops. Sufficient money, desire and time are required for the development of structural talent. With the guidance of the management talented people need and want to take charge of their own development (Järvi et al. ,2020).

Further, when examine the TMP and organizational life cycle stage, we find the ANOVA result to be insignificant ($F=1.29864$, $df=106, 272$, Probability=.012). This supports the findings of (Latukha and Veselova 2018). The acquisition of talent is a way of improving the productivity of human resources of each enterprise, regardless of its size. More research papers (Březinová and Vaiman et al. 2012; Collings et al. 2019; Rana, 2010). Study has studied the scale of business as an important element in the control of human resources. However, none of the analyses explored the relationship of talent acquisition and organisational size to our best understanding, as much of the results of the analysis apply to large multinational companies (Morley et al. 2015; Festing et al. 2013).

VIII. CONCLUSION AND IMPLICATIONS

To conclude, the current study lends credence to measuring TMP in Indian organizations, examine the management and business attributes that improve TMP, the nature of ownership and type of the industry, the organisational life and organisational life cycle stages, as well as the demographic variables of age, sex, HR or line managers. This is the rare Indian study that has empirically tried to relate the above variables to TMP, although there are philosophical connections. The research disadvantages exist since only the sectional specifics were concentrated in the survey. Future study will examine demographic data and establish TMP case studies. Future experiments may research several samples across cultures. In the case of talent management interventions, practical outcomes must be generated and constantly evaluated and questioned as to whether talent development takes place at the individual, team or organisational level. For a company to be able to continue for a longer period of time, it needs to expend its resources on expansion. Each business is the mover to lift the valuation of the firm. Employees must

constantly improve their talents, knowledge and experience to fulfil this idea. Only such a person may represent a flexible human force, as different techniques and technological developments continue to improve the requirements for each work. Talent management is one of the important tools for nurturing human capital in majority of the industries. This study reveals that talent management practices has done in many sectors specially in banking sectors. It also found that innovative practices of talent management has practiced in service sectors like education sectors, hospitality sectors, IT service, hotel industries etc. Service sector gives more emphasis on talent management compared to manufacturing industry. Within a particular industry, talent management practices greatly vary. Most of the research has done in international perspective so more research should be done in an Indian context.

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